



HunterRockhold

BARBARA'S TESTIMONIALS

"I first started working with Barbara in 2009, at the time I was the manager of a newly formed Business Intelligence team, working for a World Leading Research Organization. I was tasked with developing a business intelligence roadmap that included a BI Competency Center for a global organization. This was a stretch goal for me, and our CIO and my boss at the time knew I was going to need outside assistance, so we turned to Barbara. Over the next 18 months Barbara did more than facilitate stakeholder meetings and working sessions, she mentored and coached a young professional, helped bring together a collective group of individuals that through her guidance became a highly effective team, and I grew as a professional. I became a more effective leader, skilled at negotiating, capable of having crucial conversations, and earned stakeholder trust through diplomacy, tact and credibility. Barbara has a unique skill that allows her to not only address the needs and goals of an organization, but also to mentor and inspire individuals. Barbara takes teams and individuals from good to great!"

Senior Director, Identity and Data Security Services

"I first met Barbara back in 2000 when she was one of the key facilitators for UNC's University Management Development Program (UMDP). Performance management was the topic, but it wasn't so much the topic, but the way she facilitated the learning that made her stand out while making the learning stick!

It made such an impression on me that, 8 years later, when the Institute for Defense and Business (IDB) was preparing for an important strategic planning retreat, she was the first person I called.

And my memory served me correctly. Barbara did a great job helping us plan and facilitate a retreat that achieved our goals. She helped us navigate through an important and painful organizational transition (the death of our founder). She facilitated organizational grieving in a very respectful and imaginative way using photos. She asked each of us to pick three photos, from about 100 options, that exemplified our view of the past, the present, and the future. It opened doors to communications and increased employee commitment to a renewed vision of the future.

Thank you, Barbara!"

Enterprise Account Executive, Post-Acute Care

"Barbara is a wise and wonderful burst of energy in the leadership development world. She brings deep knowledge and experience to her coaching, group facilitation, and training design making her highly effective in making a positive impact with/for her clients. Her professionalism is unparalleled, and her generosity and collaborative spirit make her a joy to work with. I always come away from our interactions energized, a little smarter, and secure in the knowledge that time with Barbara is time well spent."

Leadership Consultant