

BARBARA HUNTER

BCC, PCC, CERTIFIED PRESENCE-BASED COACH
109 COLT BRIDGE COURT, CARY, NC 27519
Office: 919-363-6171 Mobile: 919-649-3145
Email: Barbara@HunterRockhold.com
Web: HunterRockhold.com

PROFESSIONAL SUMMARY

Management Consultant and Executive Coach with over 20 years of experience across a broad range of industries, from start-ups to Fortune 100s. Extensive experience planning and facilitating meetings, coaching individuals and teams and designing and facilitating professional development training. A respected business partner with strong interpersonal skills.

- Executive Coaching
 - Leadership Development
 - Team Development
 - Organizational Development
 - Meeting Facilitation
 - New Team Start-Ups
 - New Manager Assimilations
 - Team Interventions
 - Employee Training and Development
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PROFESSIONAL EXPERIENCE

HUNTERROCKHOLD, INC.

1992 TO PRESENT

FOUNDER, MANAGING PARTNER

- Delivered company-wide Diversity Training initiative for 8000 employees for a southeast utility company as part of a 25-person training team.
- Co-led in the design, development and delivery of Human Performance Fundamentals training for over 4000 employees in a 6-month timeframe for a southeast utility company.
- Designed and facilitated the reorganization of a global research organization of 1200 employees, maximizing involvement of senior leaders and stakeholders to ensure cross-functional alignment, buy-in and agreement across the organization.
- Developed, designed and implemented a 3-year Leadership Development Program to provide leadership skills, feedback and follow-on coaching for 150+ top level managers in a telecommunications company.
- Designed and facilitated stakeholder meetings and working sessions for developing a Business Intelligence (BI) roadmap that included a BI Competency Center for a global research organization.
- Designed and facilitated New Team Start-Ups and New Manager Assimilation Processes to define roles and responsibilities, identify challenges and agree on norms and expectations following company mergers and acquisitions and in support of managers/leaders new to their roles across multiple companies and industries.
- Designed and facilitated team meetings with desired outcomes aligned with 1) implementing change initiatives, 2) initial project kick-offs, or 3) addressing supervisor and employee concerns and resulting in more cohesive, collaborative and effective teams.
- Designed, developed and facilitated professional development training in:
 - Coaching for Results
 - Facilitation Skills
 - Giving and Receiving Feedback
 - Communications Skills
 - Team Skills
 - Conflict Management
 - Difficult Conversations
 - Presentation Skills
 - Collaborative Consulting Skills
 - Change Management
- Coached over 250 business leaders and 3000 logged hours using a process that included:
 - Gathering and providing feedback from key stakeholders.
 - Creating individual Scorecards to define inner and outer competencies to develop, measures of success and strategies/actions for moving forward.
 - Building client competencies necessary for success.
- Life-long learner, continuously seeking new skills, tools and techniques to address client needs.

EDUCATION

BA, PSYCHOLOGY AND HUMAN RESOURCE DEVELOPMENT
North Carolina State University, Raleigh, NC. December 1993

THE COACH TRAINING PROGRAM
Coach U, Bradenton, FL. June 2000

CERTIFICATIONS

Myers Briggs Type Indicator (MBTI), Consulting Psychologist Press, 1993.
Facilitating Change, Interaction Associates, 1994.
Team Management Systems, 1995.
FIRO-B, Leadership Performance Systems, Inc., 2002.
CPI 260, Leadership Performance Systems, Inc., 2002.
Benchmarks, Center for Creative Leadership, 2004.
Retirement Success Profile, Career Partners International, LLC., 2004.
Hogan Assessments, Hogan Assessment Systems, 2009.
Board Certified Coach, Center for Credentialing and Education, 2013.
Executive Dimensions 360, Center for Creative Leadership, 2012.
Certified Presence-Based Coach, Presence-Based Coaching, 2015.
Professional Certified Coach (PCC), International Coach Federation, 2015.
Certified Growth Edge Coach, Growth Edge Coaching, 2017.

OTHER EDUCATION AND TRAINING

ITIL Service Delivery, Taruu, 2010.
ITIL Foundations, Taruu, 2010.
Coaching to Mastery, 1-Focus, 2011.
Group Coaching Essentials, Potentials Realized, 2013.
The ACT Matrix, Dr. Kevin Polk, 2014.
Leadership Coaching Summit, Coaches Rising, 2014.
Experiential Neuroplasticity, Doug Silsbee, 2015.
Interpreting Step III of the MBTI, APT-RTP, 2015.
Power of Embodied Transformation, Coaches Rising, 2015.
Language and the Bell Jar, Doug Silsbee and Carolyn Coughlin, 2015, 2016.
Art of Developmental Coaching, Coaches Rising, 2016.
Coaches Rising Summit, Coaches Rising, 2016.

TESTIMONIALS

"I first started working with Barbara in 2009, at the time I was the manager of a newly formed Business Intelligence team, working for a World Leading Research Organization. I was tasked with developing a business intelligence roadmap that included a BI Competency Center for a global organization. This was a stretch goal for me, and our CIO and my boss at the time knew I was going to need outside assistance, so we turned to Barbara. Over the next 18 months Barbara did more than facilitate stakeholder meetings and working sessions, she mentored and coached a young professional, helped bring together a collective group of individuals that through her guidance became a highly effective team, and I grew as a professional. I became a more effective leader, skilled at negotiating, capable of having crucial conversations, and earned stakeholder trust through diplomacy, tact and credibility. Barbara has a unique skill that allows her to not only address the needs and goals of an organization, but also to mentor and inspire individuals. Barbara takes teams and individuals from good to great!"

Senior Director, Identity and Data Security Services

"I first met Barbara back in 2000 when she was one of the key facilitators for UNC's University Management Development Program (UMDP). Performance management was the topic, but it wasn't so much the topic, but the way she facilitated the learning that made her stand out while making the learning stick!

It made such an impression on me that, 8 years later, when the Institute for Defense and Business (IDB) was preparing for an important strategic planning retreat, she was the first person I called.

And my memory served me correctly. Barbara did a great job helping us plan and facilitate a retreat that achieved our goals. She helped us navigate through an important and painful organizational transition (the death of our founder). She facilitated organizational grieving in a very respectful and imaginative way using photos. She asked each of us to pick three photos, from about 100 options, that exemplified our view of the past, the present, and the future. It opened doors to communications and increased employee commitment to a renewed vision of the future.

Thank you Barbara!"

Enterprise Account Executive, Post-Acute Care

"Barbara is a wise and wonderful burst of energy in the leadership development world. She brings deep knowledge and experience to her coaching, group facilitation, and training design making her highly effective in making a positive impact with/for her clients. Her professionalism is unparalleled and her generosity and collaborative spirit make her a joy to work with. I always come away from our interactions energized, a little smarter, and secure in the knowledge that time with Barbara is time well spent."

Leadership Consultant

Partial Client List

- ABB Power Systems
- Abbott Laboratories
- Agbiome
- AMCC Networks
- Asplundh
- Bayer Pharmaceutical
- Biogen
- Bioventus
- Blue Ridge Health Care
- BMW
- Boy Scouts of America
- Carolina Computer Learning Systems
- Chimerix
- Choice Hotels
- Cisco Systems
- Daiichi Sankyo
- Durham County DSS
- Durham Technical Institute
- Embassy Suites Hotels
- Elster Electricity
- Fresh Market
- General Parts, Inc. (CARQUEST)
- GlaxoSmithKline
- Habitat for Humanity
- Lanxes
- LifeCare at Home
- NC Association of CPAs
- NC Housing Finance Agency
- NC State University
- Proctor and Gamble
- Progress Energy (now Duke Energy)
- Quintiles
- Research Triangle Institute (RTI)
- Siemens
- Sony Ericsson
- Talari
- UCB (formerly Schwarz Biosciences)
- Umicore
- US EPA